

# FUSION



Hills SVL  
Team Members

## HILLS SVL TECHNICAL SUPPORT

The Team and Services

## HILLS SVL AV SOLUTIONS

Discover the Future

## AUSTRALIAN MONITOR

Success Story

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## Who is Hills SVL?

Wherever you go today in metropolitan Australia or New Zealand, there's a strong chance you'll be within earshot of a Hills SVL product.

From boardrooms to university halls, churches to shopping centres, nightclubs to world-leading sports and concert venues, Hills SVL's audiovisual equipment has Australia and New Zealand completely covered.

Add to that, one of Australia's fastest growing lighting and Energy Management businesses, and it's easy to see how Hills SVL delivers on its promise of the brightest integrated solutions in the land.

### Integrated Roots

There has always been a focus on integration, from the day in 1976 that three far-sighted technicians first united Australia's audio installation and AV Education markets under the banner of Audio Telex Communications.

Over the next three decades, Audio Telex grew from a small group of specialist technicians operating out of Sydney and Melbourne, into both nation's leading provider of audio and AV design, manufacturing and integration services.

With an unerring focus on contractor-friendly integration, the Company became the first dedicated provider of bespoke audio and AV systems for the commercial sector – ramping up from small-scale systems for schools and factories, to provide world-class audiovisual systems for venues as diverse and challenging as the Adelaide International Airport and the Sydney Opera House.

With offices, warehousing and technical support across Australia and New Zealand, there is always local support available.

35 years later, Hills SVL offers its customers the unmatched quality, value and reliability of one of the world's finest collections of audio, AV and lighting brands. With more than 80 highly qualified staff operating out of eight offices and warehouses Australasia-wide, our clients can also depend on the industry's best technical advice and follow-up field support.



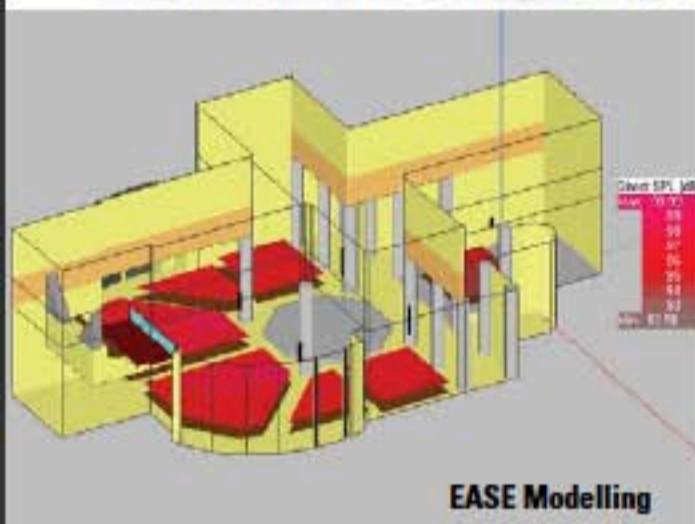
# Hills SVL Technical Support

The Hills SVL philosophy places a great amount of importance on providing our customers a high level of expert technical advice and support.

The diverse range of products offered by Hills SVL is complemented by the expertise of the Hills SVL Technical Support Team. Integration is the future, and with an eight-person Technical Support team, customers will enjoy the peace of mind that a technical expert is just a phone call away.



Some of our Sydney Technical Support Team



EASE Modelling

We have a team of experts around Australia to offer you real time firsthand support for your projects. Services include:

## EASE Modelling

Electro-Acoustic Simulation Software for Engineers (EASE) provides system designers and consultants with an invaluable set of tools for all aspects of professional practice, from detailed, realistic modelling and simulation of venue acoustics and sound system performance to informative client presentations, comprehensive measurement and verification.

Hills SVL has a technical support team of qualified sound system engineers with years of experience in system design, Ease modelling, commissioning and tuning of many large scale sound reinforcement systems. Furthermore, our technical support team has a wealth of contracting experience which enables them not only to offer an optimised sound system proposal but to also ensure that all practical measures are foreseen for the future installation phase of the system.

Our tech support team can offer Ease Modelling from small to large venues across all markets. However, our predictions can only be as accurate as the information provided. The Hills SVL tech support office can assist you in collecting all necessary data with the use of our Site Survey questionnaire checklist.

## Ampetronic Hearing Induction Loop Designs

The design of an induction loop is very important for the satisfactory operation of induction loop systems. A number of parameters must be taken into account when designing induction loop systems and our technical support team can assist by providing a fully engineered solution for your venue with the correct loop methodology to comply with Australian Standards.

It must be stressed that there are sometimes unusual circumstances that demand unusual solutions.

Our technical support team are in constant communication with Ampetronic design engineers to offer our dealers the best possible solution for a venue's architecture.

The following instances are typical of the situations which are often overlooked when calculating hearing induction loop systems.

- Rooms where the shape is not a regular rectangle.
- Buildings with heavy metal reinforcement in their structure, which can seriously affect the magnetic field.
- Theatres with balconies.
- Long feeder cable lengths from the induction loop drivers.
- Rooms where the loop is displaced a long way from the listening plane.
- Buildings where several independent loops must be installed in close proximity such as multiple conference rooms without interfering with each other.
- Rooms which are subject to heavy disturbing magnetic fields (close proximity of electricity supply transformer stations, etc.).

Our Hills SVL technical support team can offer complex array designs which are charged as per our published price list. For each project, a design charge will apply to every different room design. Identical room designs within the same project will attract only one design charge.

Designs rely heavily upon the quality of information supplied to us. In particular, accurate scaled building drawings are essential together with detailed information on floor material and venue application. The Hills SVL tech support office can assist you in collecting all necessary data with the use of our Hills SVL Induction Loop System Design Questionnaire Form.

Contact our  
Technical support team  
for more information:  
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or call +61 2 9647 1411



## SIGN UP FOR ENEWS

Hills SVL releases an online eNews every fortnight. To keep up to date with the latest news and product information from the group, subscribe by emailing your details to [marketing@hillssvl.com.au](mailto:marketing@hillssvl.com.au)

# Discover the future of AV!

## Hills SVL AV Solutions



Hills SVL AV Solutions is providing intuitive and practical solutions to the market.

Encompassing products such as multimedia projectors, interactive whiteboards, document cameras and annotation devices, Hills SVL is fast growing a reputation for providing quality AV products matched by unparalleled levels of support.

Check out the brands which have started the AV revolution at Hills SVL.

### Vivitek

Vivitek may be a brand relatively new to Australia, however, they have been a leading provider of visual display and presentation devices in Europe, North America and Asia for almost a decade. Hills SVL is pleased to exclusively distribute an award winning range of Vivitek projectors in Australia and New Zealand.

Whether you are looking for a portable solution to meet the demands of the presenter on the go or you need to make an impact to a larger audience, Vivitek have you covered. Vivitek projectors are backed up by one of the strongest warranties in the market and supported by a team of dedicated technicians who understand the expectations of the integration provider.

### QOMO

QOMO HiteVision is an energetic and innovative manufacturer producing interactive technologies for classrooms all over the world. Hills SVL are pleased to be their exclusive distributor in Australia.

QOMO specialise in interactive whiteboards, audience response systems, document cameras and annotation devices. For the modern day classroom, QOMO have your presentation needs covered.

### It's all about Integration

Imagine the possibilities when everything not only fits together but works together as an intuitive integrated solution. You start by choosing your desired projector, add the right audio, bring in the presentation tools including document cameras and interactive whiteboards, and then watch it work all seamlessly together when you add in your Crestron control solution to drive the most impressive presentations you have ever delivered. Best of all, you can achieve this with the knowledge, assistance and support from the dedicated team at Hills SVL.



## Our own Little Aussie Success Story: Australian Monitor!

Australian Monitor has been manufacturing innovative and robust products for the commercial and professional audio markets for over 25 years. Our products are internationally renowned for seamless performance and reliability, with distribution to over 75 countries worldwide and the inclusion of distribution facilities on four continents.

As one of the leading Commercial Audio manufacturers in the world, Australian Monitor continues to pioneer with the launch of several new digital products that offer the Australian Monitor standard for reliability and quality, without the price tag usually attached to innovative technology.

Australian Monitor is a division of Hills Sound Vision and Lighting. The Australian Monitor Head Office is in Sydney, Australia where our dedicated team are committed to providing the best products, marketing, technical support and services in the industry.



# Better lives. Better business

## Meet the New Look Hills Holdings!

The Hills SVL Group belongs to the iconic household name – Hills Industries, who recently changed its name to Hills Holdings.



Who is Hills Holdings?

Hills Holdings is an investment company who identify opportunities in high growth markets and work hand in hand with recognised companies to realise their growth potential.

Hills have come a long way since the development of that great Aussie backyard icon, the Hills Hoist. In fact, it's the ingenuity of such inventions that has turned Hills Holdings into an innovator of practical solutions for both the residential and commercial environments.

Today, Hills Holdings has a significant investment in the Australian electronics industry. With a turnover in this sector of around \$380m AUD, Hills is now a major player in the AV, security, MATV and fibre space.

In 2005, the iconic Australian corporation, Hills Industries, acquired Audio Telex, Australian Monitor and Crestron Control Solutions. With the corporate and financial backing of one of the most successful business groups in the southern hemisphere, the newly-named "Hills SVL" was primed for a bright future.

Due to the sheer diversity of the Hills Holdings product and solutions, we operate in 3 different business segments - Building and Industrial, Lifestyle and Sustainability, and Electronics and Communications. Together they combine some 32 businesses and 3000 dedicated staff across the nation. With such diversity, it's not hard to find a Hills product in every home or business in Australia and New Zealand.

At Hills we believe there will always be a market for clever products and services that make people's lives better. This outlook is firmly entrenched in the Hills SVL Group.

## The Hills SVL Training Centre



Hills Sound, Vision & Lighting

TRAINING CENTRE

The Hills SVL Group is the proud distributor of many popular brands including Australian Monitor, Crestron, Ampetronic and Turbosound. They are a one-stop shop for many

staples of the AV and lighting industry including projectors, amplifiers, control and lighting solutions.

We are all aware that our technology-based industry

changes at a rapid pace: HDMI, total venue control, new hearing augmentation requirements and more. All offer your business great opportunities in 2011.

So how do you get the skills to embrace these new technologies? Visit the Hills SVL Training Centre!

Courses span the diversity of the AV and lighting industry and include Hearing Assistance technology, Audio DSP Products and Crestron Programming Courses. All courses are delivered by experts in the field, which provides you

The Hills SVL Training Centre specialises in providing hands-on training to keep customers at the forefront of their field.

with the peace of mind that time spent at the Hills SVL Training Centre is a viable investment for your business.

To empower Hills SVL customers, the Hills SVL Training Centre provides customers with the right tools to utilise and integrate the diverse product range offered by the Hills SVL Group.

**For a full list of upcoming Hills SVL Training Centre courses visit:**  
<http://www.hillssvl.com.au/training/courses/>

### Intuitive Integrated Solutions

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